

Perpetual Leverage is a major breakthrough when it comes to creating wealth.

Up until now, the problem with most hi-end programs, is that your income stops when **you** stop making sales. With perpetual leverage, it's just the opposite; you could have \$1000 dollar commissions rolling up to you from every leg, from every level, from unlimited depth.

This presentation will give you a thorough understanding **of how you are compensated for personal and team sales.**

First of all, there are two levels of sales qualification, Gold and Platinum.

A Gold sale is unlimited access for 36 months while a Platinum sale is Unlimited access.

It's important to understand that for every membership sold, whether it is Gold or Platinum, there are always two people **who are paid equal commissions.** **One is a Retail Commission and the other is a Retail Override.**

The only exception to this is what is called the "First Sale Rule." The "First Sale Rule" is an exciting enhancement in which a new Platinum or Gold Qualified Affiliate will make a commission on their first sale.

For example, a new Platinum Qualified affiliate will make a \$500 commission on their very first Platinum sale and a \$1,000 commission on every Platinum sale there after. When the "First Sale Rule" applies there are actually 3 affiliates who earn a Retail Override.

You can only receive commissions relative to the level of your qualification. **Gold Qualified Affiliates earn a maximum of \$500 on Platinum sales while Platinum Affiliates earn \$1000 on Platinum sales.**

In this presentation, we will assume that **everyone is qualified at the Platinum level, and therefore,** for each membership sold, once the "First Sale Rule" has taken place, there are two affiliates that make a **\$1000** commission, EACH.

As you watch the presentation, whenever you see a "**Q**", it stands for **Qualifier**,... **and the commissions from that sale, roll upline.** **A qualifier represents the very first sale to your deepest level.**

Whenever you see a dollar sign, that represents either five hundred or thousand dollars paid to you.

Whenever you see a dollar sign or Q **that is underlined**,, you will know that this person is a customer only, and will not be referring others. You will always have a certain percentage of people who purchase this membership as customers only, and have no intention of referring anyone. But whether your sales are customers only, or from business builders, the commissions stay the same.

No purchase is necessary to participate in the GRN compensation plan, however, your position must be Activated to earn commissions. Most GRN Affiliates start as satisfied customers, who then decide they would like to refer others and be rewarded at the same time. To Activate **without** a personal purchase, your first sale is given to your sponsor as your "Training Sale". For our example, the following explanation assumes you are a satisfied customer who decides to become an Affiliate. Therefore a training sale is not required or included in the following explanation. As long as you've made your own purchase, you will never give away, or **lose**, anyone. **All** of your sales will fall front line to you.

For this example, we will assume that each Affiliate has made their own purchase to Activate their position.

Here's how it works.....

Anytime a sale reaches or breaks through to new level, commissions from that sale will roll upline, the only exception to this is the commission you make from your First Sale.

For example, let's say that Bob was the first person you sold a membership to.

This sale is called your qualifier...**why??**...because this is obviously the first sale to reach your first level,, thus qualifying it. Bob remains front line to you, and because of the "First Sale Rule", you just made a \$500 commission, and the remaining \$1,500 rolls up line.

Every sale you make after Bob, will pay you a \$1000 dollars.

For our example, let's suppose that you sell 5 memberships. Bob was your first, Mary will be your second, then Joe, Sue, and finally Alex. You're front line retail commission total would now be \$4,500 dollars.

Notice that none of your Front Line people have sold a membership yet. ..So your level two is still not qualified.

But, remember, it only takes **one** sale, to qualify any level.

The very moment that either Bob, Mary, Joe, Sue, or Alex, sell a membership, your **entire** level 2 will be qualified.

Let's suppose that it was Joe who sold a membership first, before the other 4.

This new sale is qualifying a new level for you. It is the very first sale to ever reach your level two. By Joe making this **one** sale, your entire level two is now qualified for life. This sale, or any other sales, made by Joe, are thus called, qualifying sales. For **our** example, we'll assume Joe makes a total of 2 sales. Notice the 2 Q's.

Your level 2 was qualified the moment that Joe made his first sale and now that your level two is qualified, you will earn a \$1000 dollars for **every sale** made by the rest of your current and future front line affiliates after their first.

For example...Once the "First Sale Rule" has taken place, every single time that Bob, Mary, Sue, or Alex, ever sell a membership, you will make a \$1,000 dollars. EVERY SINGLE TIME! ...and the same is true for **anyone else** you add to your front line.

If Bob sells 3 memberships per week, your making \$3,000 dollars per week, and that's **just** from Bob. Notice the chart as it reflects Bob selling 3 memberships total. *(short pause)*Let's suppose Mary sells 3 as well.*(short pause)*Let's show Sue as making 4 total sales, *(short pause)* and finally, Alex with 5. *(another short pause)*

Notice how you are making a \$500 commission on the first sale from each of your front line affiliates and a \$1,000 commission on every sale they make after that. Your second level commission total in this example would be \$13,000.

Take a look at your Level 2. The moment that anyone of these 17 affiliates sells a membership your entire Level 3 will be qualified for life.

Lets suppose it is #4. This sale made by #4 qualifies your level 3. This sale and any sale made by #4 are thus called Qualifying Sales.

Now that your Level 3 is qualified, we are going to look at each leg separately. We're going to go back and determine, "**who specifically,**" was the very first affiliate from each individual leg, to sell a membership first. Because whoever that person is, you are going to make a retail override for **every membership** they ever sell. **This is powerful.**

For example...Take a look at your **first** leg. We want to know, "**who specifically,** is the **first** person, **in this leg,** to make a sale, on your level 3. Notice you have 3 affiliates in this leg,,,labeled 1,2, and 3. Let's say that it number 2. Remember,,, your level 3 is **already** qualified.

When #2 sells their first membership, you will earn \$500 and every membership they sell after that will make you \$1,000 each. The reason that you make a

commission on every sale that affiliate #2 ever makes is because they were the first affiliate to reach your level 3 first in this leg.

For example, our chart will reflect that # 2 sells 5 memberships total. It's exciting to know that there are people, **in addition** to your front line affiliates, ,,,, from which you could be making a retail override, from each and every sale they ever make, ,,,,To help you visualize who these affiliates are,,,,...we'll simply put an **outline** around their sales.

Now,,,,, lets take a look at your **3^d** leg. Again,, we want to know, ,, "**who specifically**", is the **first** person, **in this leg**, to make a sale, on your level 3. Notice you have 2 affiliates in this leg,..labeled 7, & 8. Lets say that its number 8. Remember, your level 3 is already qualified. When #8 sells their first membership, you will make \$500.

Every membership they sell after that will make \$1,000 dollars each. Every one! The reason you make a commission on every sale affiliate #8 ever makes is because they are the first person to reach level 3 first, **in this leg**. If # 8 sells just one membership per week, you've just added another \$1000 dollars per week, to your bank account....**that's \$48,000 dollars per year**,.....just from **one affiliate**, on your second level, selling just **one membership per week**. For example, notice the chart reflects a total of 4 sales from #8.

Let's go over to your **fourth** leg now.

Once again, we want to know, "**who specifically**," is the **first** person, **in this leg**, to make a sale, on your level 3. Notice you have 4 affiliates in this leg... labeled 9, 10, 11, & 12. Lets say that its number 10. Remember, your level 3 is already qualified. When #10 sells their first membership you will make \$500. Every membership they sell after that will make you \$1,000 dollars each. The reason you make a commission on every sale affiliate #10 ever makes is because they were the first person to reach level 3 first, **in this leg**.

Let's take a look your fifth leg now.

Finally, once again, we want to know, "**who specifically**," is the **first** person, **in this leg**, to make a sale, on your level 3. Notice you have 5 affiliates in this leg..., ..labeled 13, 14, 15, 16, & 17.. Lets say its number 14. Remember, your level 3 is already qualified. When #10 sells their first membership you will make \$500. Every membership they sell after that will make you \$1,000 dollars each. The reason you make a commission on every sale affiliate #14 ever makes is because they were the first person to reach level 3 first, **in this leg**

Can you imagine this same pattern repeating itself on every single leg, and every single level to **unlimited depth?**

Not only that but it gets even better....

You're probably wondering about all of those other people on your second level who **didn't** reach your 3rd level first... *labeled* 1, 3, 5, and all the way through 17.

Do you make any money from sales **they** make?..

The answer is YES...The great news is, that you will make a retail override from the FIRST sale to hit each level under every one of them, or "their teams," to unlimited depth.

Remember, this pattern **never** changes. It's exactly the same from level two to level three, as it is from level 50 to 51.

Watch carefully now and see if you can spot the exact same pattern happening to the next level. Notice how the very first sale to ever reach your level 4, qualifies the entire level. Now that your level 4 is qualified, notice how there is always one person per leg, in which you are picking up a retail override, from **ALL** of their sales.

Finally, one last time. ... Notice how the very first sale to ever reach your level 5, qualifies the entire level. Now that your level 5 is qualified, notice how there is always one person per leg, in which you are picking up a retail override, from **ALL** of their sales.

Once again,,,,... perpetual leverage pays you in **every** leg, on **every** level, to **unlimited depth**.

The Global Resorts Network is considered a brilliant concept in luxury vacationing. Perpetual leverage is thought to be one of the greatest compensation plans ever created. We invite you explore how this powerful combination, can greatly benefit the financial future of you and your family.